

Rethinking IT Organisations

Xperian was founded in 1987 and is specialised in IT optimisations since 2013. We have grown steadily towards a team of IT experts with a broad IT domain expertise and in-depth knowledge.

Our long-time management experience bridges different industries resulting in a pragmatic, tried-and-tested approach. Xperian's services are modular and comprehensive with clear deliverables.

Our multi-disciplinary advisory panel enjoys diving into complex challenges and formulates alternative perspectives beyond the ordinary.

Our strengths

- In-depth and broad ICT domain expertise
- Cross-industry management experience
- Modular, tried-and-tested solutions
- Multi-disciplinary advisory panel
- Clear deliverables

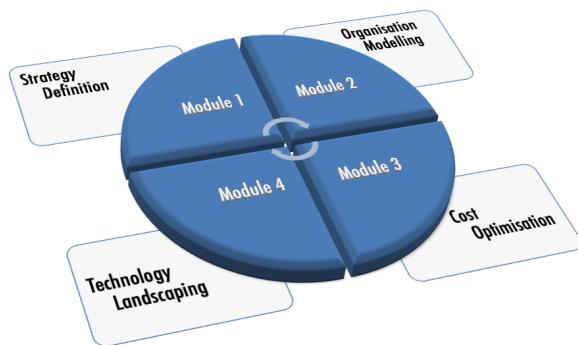
Our approach

- Structured and comprehensive
- Progressive and pragmatic
- Efficient and effective

Added value

- A future-proof IT strategy
- Optimised IT organisation
- Cost beneficial recommendations
- Continuous improvement trajectory
- Quicker path to ROI
- Reflecting your needs and objectives

Our services consist of 4 distinctive modules that are closely linked but are also offered separately. Each module has a fixed scope, activities and deliverables that can be customised to your needs.



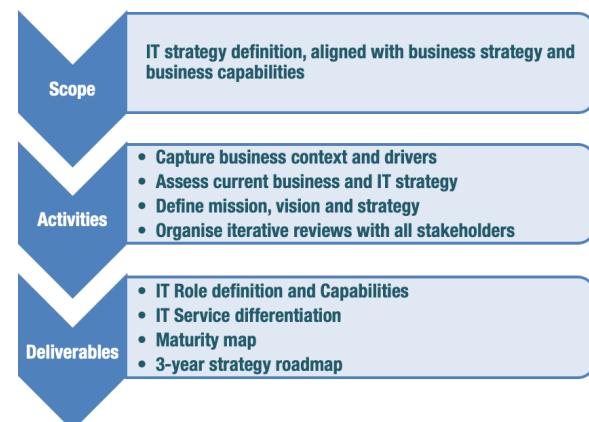
Module 1 - IT Strategy Definition

IT mission, vision and strategy aligned with and integrated in the business strategy

Strategy defines how we will succeed and focusses on how an organization will achieve its mission. The use of information and technology is crucial in achieving this goal.

IT no longer merely reacts to the business strategy but has become an integral part of the overall company strategy. The right expertise is used to look at opportunities that technology provides and the threats that it may create.

A growing number of business leaders understand the need for information and technology to be embedded in their business strategy, rather than adding it afterwards.



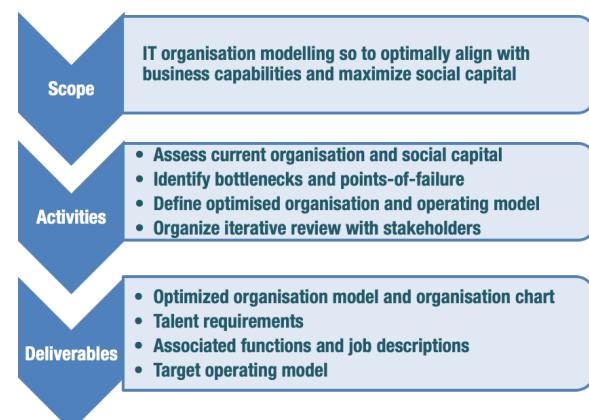
Module 2 - Organisation Modelling

Aligning organisations with business capabilities and maximizing social capital

New types of teams, from cross-collaborative over ad-hoc to self-steering, are envisaged for increasing an organisation's flexibility and ability to respond swiftly to sudden industry changes.

People with different areas of expertise are enabled to leverage their strengths for accomplishing team goals and facilitating knowledge-sharing. Project-based groups are formed and disbanded on a need-to-basis.

Employees move between groups based on their interests in projects and their skillsets. Organisations empower employees and introduce intrapreneurship into their culture.



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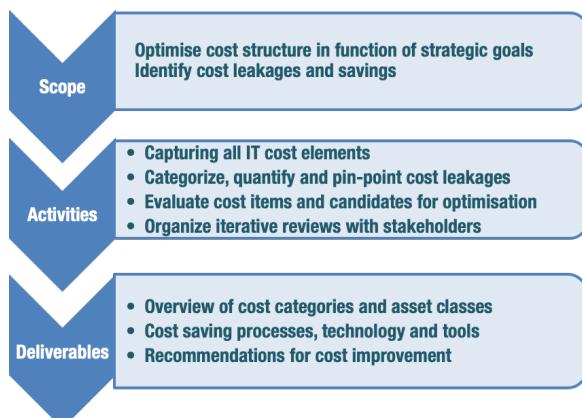
Module 3 - Budget Optimisation

Digging through budgets, investments and costs revealing cost leakages

IT budgets should be aligned with the strategy so that the IT organisation is capable to realise a company's objectives.

On the longer term, IT spending should move up the value chain with more means becoming available for strategic and innovative initiatives, offering competitive advantages, rather than for infrastructure and transactional systems which offer less business value. A zero-based budgeting exercise challenges recurring costs and puts them into another perspective.

Asset classes are to be optimised and managed efficiently. Organisations are increasingly opting for outsourcing to public or private cloud, shifting towards solutions on a pay-per-use basis and thus transferring Capex to Opex.



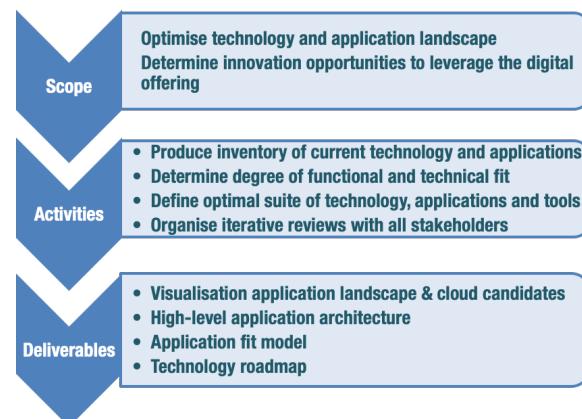
Module 4 - Technology Landscaping

The optimal mix of new technology, applications, tools and cloud solutions

Innovation has become a main driver for economic growth and should be part of every organisation's DNA, putting emerging technologies on their radar in a constant search for innovating products and services.

Mobile- and cloud-first, buy-over-build, best-of-breed, adopt-rather-than-adapt and ecosystems, are all trends that have put a landslide in motion and deserve a thorough feasibility study before these can be adopted.

The challenge with hybrid application landscapes is to seamlessly integrate legacy applications, of-the-shelf solutions and custom developed applications. The final goal is to define the most suitable mix of technology that best serves a company's needs whilst avoiding a too high degree of complexity.



Advisory Subscription

Multi-disciplinary advisory panel delivering expert advice

Xperian's advisory panel is staffed with senior experts and can be consulted for:

- Decision validations
- Alternative scenarios
- Expert feedback
- 2nd opinions
- Complex challenges
- Idea modelling

Our unique Expertise-as-a-Service allows up to 10 validation requests at a fixed yearly fee.

6 Steps to Success

By avoiding lengthy assessments with too many intermediary steps, we are able to conclude assignments within a short timeframe providing immediate response. Our 6 step approach has proven to offer successful results:

- 1. Defining Scope**
 - Executive-level discussion to understand priorities
 - Define comprehensive scope
 - On-boarding key stakeholders
- 2. Collecting Input**
 - Collection of financial, organisational & architectural information
- 3. Identifying Opportunities**
 - Identification potential opportunities within scope
 - Categorisation of opportunities based on impact
- 4. Quantifying Benefits**
 - Validation of opportunities with stakeholders
 - Quantify the benefits
- 5. Exploring Alternatives**
 - Refine analysis of short-listed opportunities
 - Determine implementation sequence (high risk vs. biggest gain)
- 6. Establishing Implementation Roadmap**
 - From low-hanging fruit to long-term actions

For more information

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